



Protecting You with Credibility

LOOKING THE CUSTOMER IN THE EYES

Our **aim** is to enhance the interest of our clients in the best possible and professional way ensuring total satisfaction....
and to be the leading providers of property consultancy services.





COMPANY PROFILE

The firm **A. Petrides Landtourist Estates Ltd** was established in 1981 by the director of the company Mr. Andreas Petrides, who is still the managing director of the company and has an excellent track record and integrity in the property world.

The firm is now active in all Real Estate Activities and Chartered Surveying Practice. The company has an excellent track record based on a strong professional ethic and a reputation for integrity and quality of service.

Our firm deals with valuations, planning, development, taxation and estate agency at national scale for urban and rural properties of all sectors-commercial, residential, industrial, tourist and agricultural.

The firm's activities cover the whole area of the Island giving services to all major Financial Institutions, Insurance Companies, Pension Funds, Municipalities and Public Utility Authorities. Other clients include Law firms, International Companies, Land Development Companies, Accounting firms, Brokers Venture Capital companies, Embassies and private individuals. The organisation co-operates with property consultants/firms in other countries (mainly European) in order to be able to serve our clients on a global scale.

The globalisation of the market and the importance of real estate for everyone make necessary the specialisation and advice from a property expert/consultant. Landtourist Estates protects your interests and is ready to assist you in any property matter.

The firm has offices in Nicosia and Athens and mainly operates in Cyprus, Greece, U.K. and Romania.





SERVICES PROVIDED

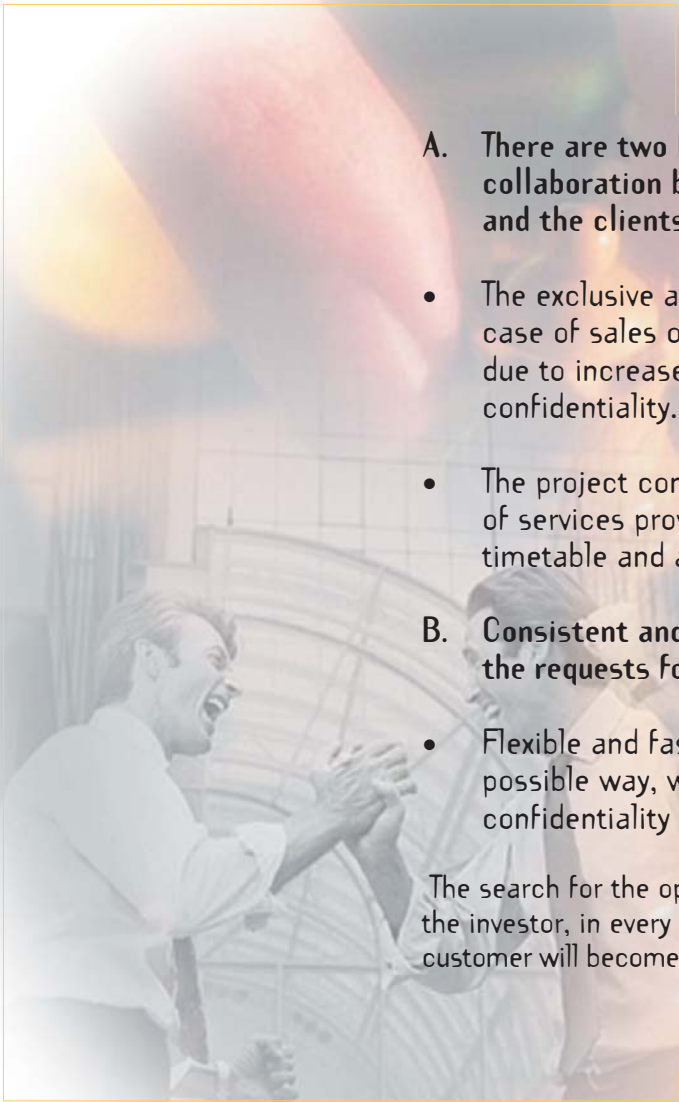
Our services except from Real Estate Agency, include property valuations, developments, project management of various types of properties (Commercial, residential, industrial) in both urban and rural areas.

In brief, our current range of services include:

- **Sales, Acquisitions and Lettings of Property**
- **Property Valuations and Feasibility Studies**
- **Property Development and Development Funding**
- **Portfolio Management and Project Management**
- **Research and Market Analysis**
- **Consultation on Property Matters and Planning Issues**
- **Preparing and Executing Property Contracts and Conveyancing including Taxation Issues.**



REAL ESTATE AGENCY COLLABORATION AIM & RESULTS

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- A. **There are two basic methods of collaboration between the company and the clients.**
- The exclusive agreement, offered in the case of sales or renting of real estate, due to increased efficiency and confidentiality.
 - The project contract, offered in the case of services provided with an open timetable and aim.
- B. **Consistent and discrete satisfaction of the requests for all kinds of investment:**
- Flexible and fast service, in the best possible way, with the necessary confidentiality and validity.

The search for the optimisation of the return to the investor, in every negotiation, so that the customer will become **our friend and collaborator.**



WHY TO PREFER US?

In business, the pace of change continues to evolve rapidly. This in turn promotes increased demand from organisations for professional advice to enhance their rapidly evolving areas of activity.

The property profession is changing fast and today we operate in a global marketplace, which demands new ideas and different approaches in order to create valuable solutions. Due to this challenge, we continue to focus on our vision of the future for the stability of direction, but also address vital issues relating to our own service. As we increasingly extend our activities and services from property to the broader areas of business strategy and consultancy we believe that we are the best in our field.

In addition, the firm provides the following important services in order to secure the interests of our clients:

- **Legal searches of properties to secure a clean title with no legal or other problems.**
- **Professional Indemnity insurance covering every client up to the amount of €1.700.000 to feel safe when collaborating with us.**
- **Full support throughout and after the transactions.**

Finally, our firm has as a primary target the client, investor or collaborator to meet in our premises a friend, a proper consultant as well as a person that can fully trust.

MEMBER OF:





HUMAN RESOURCES

The Company is based on a flexible working team (especially young scientists) who are also a members in leading organizations such as:

- The Royal Institution of Chartered Surveyors (RICS)
- The Institution of Civil Engineers (ICE)
- The Scientific and Technical Chamber of Cyprus (CTC)
- The Cyprus Real Estate Association (CREAA)
- The International Real Estate Federation (FIABCI)
- The Cyprus Association of Valuers (CAV)
- The Royal Town Planning Institute (RTPI)



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NICOSIA OFFICE: 31, Char. Mouskou Str., 2014 Dasoupolis, P.O.Box 28042, 2090 Nicosia - Cyprus, Tel : +357 22422225, Fax: +357 22495795
e-mail: info@landtourist.com.cy www.landouristestates.com

ATHENS OFFICE: 25, Lykavitou Str., 10672 Kolonaki, Athens -Greece, Tel : +30 210 3629900, Fax : +30 210 3629902
e-mail: landtour@otenet.gr www.landouristestates.com



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